



"We have been using Hernando for all of our AI training for the last 8 years. We have been extremely satisfied with his work. Very professional, knowledgeable and connects with employees very well. Spanish training was a must for us, so Hernando's bilingual skills really helped our employees feel comfortable and understand the training to the fullest."

Joaquin Vazquez, Herd Manager at  
Vir-Clar Farms- 2300 cows.  
Fond du Lac, Wisconsin

"I am a dairy veterinarian and have worked with Hernando Duarte on several large dairies over the past couple of years. Hernando has been vital in implementing and monitoring the reproductive programs on these farms. His calm leadership style and excellent communication skills serve him well in these roles."

Dr. Robert Steiner, DVM.  
Lodi Veterinary Care.  
Lodi, Wisconsin

"Bilingual trainings and meetings on our farm have helped our team improve in our day to day activities. Hernando understands what we want to accomplish with our trainings and connects with our team members easily."

Karen Hughes, Herd Manager at  
Sunset Farms, Inc. -1,200 cows.  
Allenton, Wisconsin

# BILINGUAL IN-HOUSE ARTIFICIAL INSEMINATION TRAINING PROGRAM

*Training and development  
for exceptional reproductive performance*

Forte Dairy Consulting offers a comprehensive in-house Bilingual (Spanish and English) **Artificial Insemination training** for dairy producers who do their breeding in house.

The training is designed in **3 phases** with **classroom instruction and hands-on practice**, for small groups (up to 3 students). Your future technicians will get the technical skills, knowledge, and experience for exceptional reproductive performance.

## PHASE 1: Artificial insemination technique

2-day training (4 hours per day)

- Anatomy and physiology of reproduction
- Artificial insemination technique and semen placement
- Proper use of AI equipment and frozen semen handling

## PHASE 2: Breeding strategies

1-day training (3 hours)- 1 month after phase 1 is completed

- Artificial insemination technique - follow up
- Heat detection and breeding decisions
- Synchronization protocols

## PHASE 3: Reproductive analysis

1-day training (3 hours)- 3 months after phase 2 is completed

- Heat detection – follow up
- Reproductive farm goals and profitability
- Key performance indicators

After all phases are completed, refreshers and reproduction meetings are scheduled as needed.

## ABOUT THE INSTRUCTOR

**Hernando Duarte** has a bachelor's degree in Business Administration from the Universidad Autónoma de Bucaramanga (Colombia) and a specialization in Top Management from the Universidad Industrial de Santander (Colombia). In the first ten years of his career path, Hernando held management positions within the health industry in Colombia.

In 2002, Hernando relocated to the United States and started working in the dairy industry. He has worked for two major artificial insemination companies in different positions including **Reproductive Technician, Bilingual Training Specialist, and Reproductive Team Leader**. In these positions he has achieved excellent reproductive results, led AI schools, and coached new breeding technicians. He has been able to apply his business and human resources background, and develop the technical skills and understanding of dairy farming needed to successfully contribute to their teams.

Hernando is an integral professional with over 28 years of combined experience in **management, dairy reproduction, and human development**. His exceptional interpersonal skills, conscientious work ethic, and passion for achieving consistent results, have allowed him to build trust among dairy producers in Wisconsin.